



Fresno Unified
School District

RFQ No. 110327

**Lease Leaseback
Services**

Fresno Unified School District
Purchasing Services
4498 N. Brawley
Fresno, California 93722
559-457-3588

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BIDDERS REGISTRATION FORM

FAX BACK THIS SHEET ONLY

RFQ No. 110327
Lease Leaseback Services

Attn: Marisa Thibodeaux
FAX: (559) 457-6040

Fresno Unified School District Bids and Proposals are available on line. If you downloaded a Bid or Proposal without receiving an invitation, you are required to fax the following information to (559) 457-6040 so that you may be added to the vendor list to receive addendums to this proposal.

If you have any questions, please email: Marisa.Thibodeaux@fresnounified.org

Name_____

Title_____

Organization_____

Street Address_____

Address (cont.)_____

City_____

State/Province_____

Zip/Postal Code_____

Work Phone_____

Fax_____

E-mail_____

FRESNO UNIFIED SCHOOL DISTRICT

Notice to Bidders

RFQ No. 110327

For

Lease Leaseback Services

Fresno Unified School District (FUSD) is requesting qualification statements for Lease Leaseback services on various district projects.

Responses must be received prior **to 2:01 P.M. on April 6, 2011** in FUSD Purchasing Office at 4498 N. Brawley Ave., Fresno, CA 93722. Faxed copies of responses will not be accepted. Respondents shall submit an original response plus six (6) copies sealed and prominently marked with the respondent's name, bid number, bid title and bid open date.

A Pre-RFQ conference will be held at the FUSD Purchasing Office at 9:00 a.m. on March 23, 2011.

Copies of the RFQ documents may be downloaded at <http://www.fresnounified.org/dept/operations/Purch/default.aspx> (Bid Opportunities) or obtained from the FUSD Purchasing Department. Refer questions to Marisa Thibodeaux at (559) 457-3588.

Published: March 9, 2011 and March 16, 2011

REQUEST FOR STATEMENTS OF QUALIFICATIONS

LEASE LEASEBACK (LLB) SERVICES

SECTION 1 - INTRODUCTION

Fresno Unified School District ("District") is requesting "statements of qualifications" from business entities experienced in the Lease Leaseback (LLB) public project delivery method, or business entities that can demonstrate their competence and ability to complete a public works project using the lease-leaseback delivery method.

The District will compare and evaluate all Statements of Qualifications and qualify firms that best meet the needs of the District, for future projects based on the following factors:

- Ability to meet budgets and timelines established by the District.
- Ability to provide constructability and value engineering reviews.
- Ability to provide exemplary construction services, including the identification and profile of key personnel proposed to be assigned to the District's project(s).
- Ability to coordinate off-site and on-site issues with District and any other design professionals and consultants retained by District, jurisdictional agencies, including but not limited to the City of Fresno.
- Ability and willingness to work with local vendors, suppliers, and contractors.
- Demonstration of expertise in finance and funding issues (as applicable).
- Understanding and support of the District's educational goals, objectives, and management methods.
- Training and experience of key personnel.
- Experience, expertise, and knowledge of the LLB process.
- Experience and expertise working with DSA Inspectors of Record and Testing Firms.
- Staff capacity, depth, and current workload.
- Nature and quality of the firm's completed work, including Project specific experience.
- Stability, reliability and continuity of the firm and its members.
- Location of the firm's office relative to the Project and District Office.
- Experience with and demonstration of the firm's expertise working with the School Facilities Program and all involved State agencies (DSA, OPSC, DTSC, SAB, etc.) on State-funded School Facility Program projects.
- Fee competitiveness.
- Other considerations deemed relevant by the District.

Respondents are directed to send any questions, correspondence and all proposals in writing to:

Marisa Thibodeaux, Fresno Unified School District
4498 N. Brawley Ave.
Fresno, CA 93722
Fax: (559) 457-6040
Marisa.Thibodeaux@fresnounified.org

SECTION 2 - SELECTION PROCESS TENTATIVE TIMETABLE

The following timetable is tentative and subject to change.

March 9th, 2011:	1st Ad
March 16th, 2011:	2nd Ad
March 23rd, 2011 (9A.M.):	Pre-RFQ conference at FUSD Purchasing office
March 28th, 2011:	Last day for vendors to submit questions
April 6th, 2011 (2P.M.):	RFQ due date & time
April 7th -25th, 2011:	Selection panel will review vendor submittals
April 26th & 28th, 2011:	Vendor interviews of best qualified vendors only

SECTION 3 – ANTICIPATED SCOPE OF SERVICES

The future scope of services required may include but is not limited to:

Assisting with Project planning services, including:

- ◆ Cost estimating and value review
- ◆ Development of a Guaranteed Maximum Price (GMP) that is acceptable to the District
- ◆ Negotiate a Lease Leaseback contract with the District with an acceptable GMP
- ◆ Bid the work with a minimum of 3 bids for each trade with District input
- ◆ Expedite design reviews, including modifications, if any, based on value analysis
- ◆ Undertake value-engineering analysis and prepare report with recommendations to District to maintain established project budget
- ◆ Identify, coordinate and confirm all utilities (including points of connection) to assure service to the site, including requesting will-serve letters from all utility agencies servicing the site, as applicable
- ◆ Prepare a Critical Path Method schedule on Primavera (or equal) software computer program acceptable to District, clearly identifying the critical path, milestones, predecessors, successors, float, lag, start-to-finish, start-to-start, finish-to-start, or finish-to-finish relationships

Construction and Post-Construction Services:

- ◆ Develop, coordinate and expedite record drawings and specifications
- ◆ Serve as the general contractor to oversee construction of the project in compliance with the construction documents
- ◆ Project Management. Administer and coordinate on a daily basis the work of all trade contractors hired by the LLB entity to work on the project. Enforce strict performance, scheduling, and notice requirements. Document the progress and costs of the Project. Report proactively (within document the progress and costs of the project. Report proactively (within 24 hours) on potential schedule impacts and recommends potential solutions to schedule problems
- ◆ Work cooperatively with the District, the architect, the design team and the trade contractors to ensure that the project is delivered on time and within budget
- ◆ Compile operations and maintenance manuals, warranties/guarantees, and certificates
- ◆ Provide the necessary training and in-service to the District's Maintenance and Operations' personnel as well as the site staff
- ◆ Obtain occupancy permits; coordinate final testing, documentation, and governmental inspections
- ◆ Prepare and submit all necessary reports to state authorities, including DSA verified reports and ensure that all other project participants submit necessary documents in order to secure close-out and certification from DSA
- ◆ Coordinate "Commissioning" services
- ◆ Prepare final accounting and close out reports
- ◆ Assist the District in any audit reporting to the OPSC
- ◆ Other responsibilities necessary for the completion of the Project in accordance with the Construction Documents and all applicable State laws and regulations

A selected LLB entity for a Project may also perform design/constructability review and value engineering. If the District proceeds with the Construction Phase of a Project, the selected LLB entity will enter into appropriate Site and Facilities Lease Agreements and related Construction Provisions, and may contract with separate trade contractors to perform the various trades comprising the entire Scope of Work.

The LLB entity may work under the direction of the District's Facilities Management and Planning Department or Maintenance Department and/or architect. The LLB entity shall include a licensed California contractor. The architect will be the architect of record and the LLB entity will defer to the direction of the architect.

SECTION 4 - SUBMITTAL FORMAT AND CONTENT

Each Statement of Qualifications should be concise, well organized and demonstrate Respondent's qualifications. The Statement of Qualifications may be no longer than 30 pages 8 1/2" x 11" paper, inclusive of resumes, forms, and pictures, and exclusive of financial report documentation required.

All Respondents are required to follow the format specified below. The content of the submittal must be clear, concise, and complete. Each section of the submittal shall be tabbed according to the numbering system shown below to aid in expedient information retrieval (NOTE: Respondents shall base their submittals on the "Factors" and Scope listed in Sections 1 & 3. Six (6) copies of the submittal shall be delivered by the submittal due date and time, as specified above.

Submittal Cover

Include the RFQ's title and submittal due date, the name, address, fax number, and the telephone number of the Respondent firm (or firms if there is a joint venture or association).

Include a complete and clear listing of headings and pages to allow easy reference to key information.

Cover Letter - The cover letter should be brief (two pages maximum). Describe how the "Scope of Services" and "Evaluation Criteria" will be addressed and/or accomplished for the District, including the location of the firm's offices and the office responsible for the Project, and the response time to District's requests. Describe those conditions, constraints, or problems that are unique to the Scope of Work that may adversely affect either the cost or work progress; identify the team members (i.e., joint partners and sub-consultants); and include the title and signature of the firm's contact person. If the firm is proposing to correspond with another principal firm, the cover letter must specify the type of services to be provided by each firm and the proposed percentage allocated to that phase or function of the service. Any changes to the District's requested format or deletions of requested materials should be explained in the cover letter. The signatory shall be a person with official authority to bind the company.

Mandatory Qualifications - Respondents must hold a General Building Contractor "B" License, which is current, valid and in good standing with the California Contractor's State License Board. Respondents may also have qualifications to provide design services in accordance with California law. Provide the following information for each license:

- ◆ Name of license holder exactly as on file
- ◆ License classification
- ◆ License no
- ◆ Date issued
- ◆ Expiration date
- ◆ Whether license has been suspended or revoked in the past 5 years. If so, explain.

Respondents shall also provide information regarding all proposed design consultants and trade contractors.

Qualifications and Experience - This section shall contain the following: A description of the Respondent's experience in providing Construction and LLB services for public entities with special emphasis on school projects. Experiences in the past five years shall be listed consecutively with the awarding and completion dates noted. Each listed experience shall include the name(s) and telephone number(s) of the firm's project manager and the client's project manager. When listing team members or consultants, describe the listed individual's/entity's experience and the exact tasks that each performed. For similar projects, please list the total cost of each project.

Past Performance Record - If any of the following has occurred, please describe in detail the circumstances for each occurrence:

- ◆ Failure to enter into a contract once selected.
- ◆ Withdrawal of a proposal as a result of an error.
- ◆ Termination or failure to complete a contract.
- ◆ Debarment by any municipal, county, state, federal or local agency.
- ◆ Involvement in litigation, arbitration or mediation.
- ◆ Conviction of the firm or its principals for violating a state or federal anti-trust law by bid-rigging, collusion, or restrictive competition between bidders, or conviction of violating any other federal or state law related to bidding or contract performance, or any violation of Prevailing Wage laws.
- ◆ Knowing concealment of any deficiency in the performance of a prior contract.
- ◆ Falsification of information or submission of deceptive or fraudulent statements in connection with a contract.
- ◆ Willful disregard for applicable rules, laws or regulations.

Information regarding any of the above may be deemed to indicate an unsatisfactory record of performance. Failure to disclose requested information will result in automatic rejection of a submittal and disqualification of the Respondent from participation on District projects.

Organizational Chart - An organizational chart containing the names of all key positions, joint venture partners, and consultants with titles and their specific task assignment for a Project shall be provided in this section. The District's evaluation will consider the entire team. No changes in the successful LLB entity's team composition will be allowed without prior written approval of the District.

Location – Proximity of local office(s) to the District including the types and quantities of professionals employed by the firm locally.

Local Participation – Provide a plan to maximize and track the hiring of local employees.

Financial Information – Provide the following financial information:

- ◆ A report from any recognized commercial credit rating service, such as Dunn and Bradstreet or Experian.
- ◆ A letter from a California admitted surety or insurance company stating bonding limit that can be applied to the Project(s).
- ◆ A letter from a California admitted insurance company indicating ability to provide insurance of the following types and limits at a minimum, and possibly more,

depending on the District's determination of appropriate insurance requirements for the project or projects. The following is a tentative schedule:

- A.M. Best financial rating of A:X
- Commercial General Liability Insurance: Commercial General Liability Insurance shall be at least as broad as Insurance Services Office General Liability Coverage (Occurrence Form CG 0001.) One Million Dollars (\$1,000,000) per occurrence for bodily injury, personal injury and property damage/ Three Million Dollars (\$3,000,000) aggregate.
- Automobile Liability Insurance: Automobile liability insurance shall be at least as broad as Insurance Services Office Form Number CA 0001 covering Automobile Liability, Code 1 (any auto). One Million Dollars (\$1,000,000) for bodily injury and property damage each accident limit.
- Workers' Compensation and Employer's Liability Insurance: The LLB Entity and all trade contractors shall be insured (or be a qualified self-insurer) under the applicable laws relating to workers' compensation insurance, for all of their employees working on or about the construction site, in accordance with the "Workers' Compensation and Insurance Act," Division IV of the Labor Code of the State of California and any Acts amendatory thereof. The LLB Entity shall provide employer's liability insurance in the amount of at least One Million Dollars (\$1,000,000) per accident for bodily injury and disease.
- Builder's Risk Insurance: The LLB Entity shall provide and maintain builder's risk insurance (or installation floater) covering all risks of direct physical loss, damage or destruction to the work. Coverage shall equal the Project GMP amount, if requested by the District.
- All insurance will be in a form and with insurance companies acceptable to the District.
- Insurance carriers shall be qualified to do business in California and maintain an agent for process within the state.
- District shall be listed as an additional insured on each of the above policies, and original proof of insurance showing this additional insured party must be presented at time of final execution of lease lease-back contract(s).

- ◆ Indicate current value of all work the Respondent has under contract.
- ◆ Indicate current worker's compensation experience modification ratio (EMR) for your firm.

Other Information - This section shall contain all other pertinent information in the following order:

- ◆ Description of safety record for Respondent and anticipated trade contractors for the last five years. Safety records below the national averages provided by the federal government may be an indication that the Respondent has an unsatisfactory record of safety.
- ◆ Description of in-house resources of Respondent and co-venture partner(s) (i.e., computer capabilities, software applications, and modeling programs, etc.).
- ◆ Description of community involvement.
- ◆ Description of any previous involvement with the District.

Exceptions to this RFQ - The Response shall certify that the Respondent takes no exceptions to this RFQ or any addenda.

SECTION 5 - SUBMITTAL EVALUATION CRITERIA

Submittals received by District will be evaluated according to the criteria listed below:

- ◆ Conformance to the specified RFQ format;
- ◆ Organization, presentation, and content of the submittal;
- ◆ Specialized experience and technical competence of the firm(s), (including firm principals, joint venture-partners, and consultants) considering the types of service required; the complexity of the Project; record of performance; and the strength of the key personnel who will be dedicated to the Project;
- ◆ Proposed methods and overall strategic plan to accomplish any work in a timely and competent manner;
- ◆ Knowledge and understanding of the local environment and proximity of the LLB entity to the District;
- ◆ Experience with Central Valley projects and history of employing local employees;
- ◆ Financial resources and stability of Respondent and any principal consultant and/or consultant team; and
- ◆ Ability to meet the insurance and bonding requirements unless District, at its sole discretion, decides to modify or waive the requirements.

SECTION 6 - METHOD OF SELECTION

District will evaluate LLB entities on their demonstrated competence and on their professional qualifications, as evidenced in their responses, interviews and any communications with references and parties involved on prior works completed by Respondent. The District may negotiate a contract in the future with an LLB entity, qualified under this RFQ, to be the best qualified for a particular project, as determined by the District to be in the best interest of the District, at compensation that the District determines is fair and reasonable. Should the District be unable to negotiate a satisfactory contract with the LLB entity considered to be the most qualified at a price the District deems reasonable, negotiations with that LLB entity may be formally terminated. The District may then undertake negotiations with the second most qualified LLB entity. In the event negotiations fail with the second most qualified LLB entity, the District may undertake negotiations with the third most qualified firm, and so on, and so forth.

SECTION 7 - GENERAL INFORMATION

Compliance. Submittals must be in strict accordance with the requirements of the RFQ. Any Statement of Qualifications not submitted in accordance with the requirements of the RFQ may be rejected. The District reserves the right to waive any irregularity or informality in the process at District's sole discretion and election.

Amendments. The District reserves the right to cancel or revise this RFQ in part or in its entirety. If the District cancels or revises this RFQ, all Respondents will be notified by addenda. The District also reserves the right to extend the date responses are due.

Inquiries. All questions about the meaning or intent of this RFQ shall be submitted to the District in writing as specified above.

Late Proposals. It is the Respondent's responsibility to ensure its Statement of Qualifications is received by the District on or before the time and date specified. Submittals received after the date and time specified may not be considered, at the District's sole discretion and election.

Special Conditions

- A. Public Record. All submittals in response to the RFQ become the property of the District (with the exception of financial information as listed in Table of Contents, item VIII) and as such, might be subject to public view.
- B. Non-Discrimination. The District does not discriminate on the basis of race, color, national origin, religion, age, ancestry, medical condition, disability or gender in consideration for an award of contract.
- C. Drug-Free Policy and Fingerprinting. A selected LLB entity may be required to complete any and all fingerprinting requirements and criminal background checks required by State law and may also be required to complete a Drug-Free workplace certificate.
- D. Costs. Costs of preparing submittals in response to this RFQ are solely the responsibility of the Respondent.
- E. Prevailing Wages. Respondents are advised that all projects within this RFQ are a public work for purposes of the California Labor Code, which requires payment of prevailing wages in effect at the time the contract is signed and a Project is constructed. District will obtain from the Director of the Department of Industrial Relations the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work. Any LLB entity to which a contract is awarded must pay the prevailing rates, post copies thereof at the job site, comply with the District's Labor Compliance Program, as applicable, and otherwise comply with all applicable provisions of state law. (Education Code section 17424; Labor Code sections 1720 et seq.)

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- F. Limitations. This RFQ does not commit District to award a contract, to defray any costs incurred in the preparation of any submittal pursuant to this RFQ, or to procure or contract for any work.
- G. **NOTE:** Incomplete submittals, incorrect information, or late submittals may be cause for immediate disqualification. Issuance of this RFQ does not commit the District to award a contract, or to pay any costs incurred in the preparation of a response to this request. District reserves the right to request additional information or clarification at any time. District retains the right to reject any or all submittals. All Respondents should note that the execution of any contract pursuant to this RFQ is dependent upon the approval of District in its sole discretion.

FRESNO UNIFIED SCHOOL DISTRICT

ATTN: ACCOUNTS PAYABLE

TULARE & M STREETS

FRESNO, CA 93721

PROOF OF PUBLICATION

COUNTY OF FRESNO STATE OF CALIFORNIA

EXHIBIT A.

PUBLIC NOTICE

#43483

FRESNO UNIFIED SCHOOL DISTRICT

Notice To Bidders

RFQ No. 110327

For

Lease Leaseback Services

Fresno Unified School District (FUSD) is requesting qualification statements for Lease Leaseback services on various district projects.

Responses must be received prior to 2:01 P.M. on April 6, 2011 in FUSD Purchasing Office at 4498 N. Brawley Ave., Fresno, CA 93722. Faxed copies of responses will not be accepted. Respondents shall submit an original response plus six (6) copies sealed and prominently marked with the respondents name, bid number, bid title and bid open date.

A Pre-RFQ conference will be held at the FUSD Purchasing Office at 9:00 a.m. on March 23, 2011.

Copies of the RFQ documents may be downloaded at <http://www.fresnounified.org/dept/operations/Purch/default.aspx> (Bid Opportunities) or obtained from the FUSD Purchasing Department. Refer questions to Marisa Thibodeaux at (559) 457-3488.

(PUB: March 9, 16, 2011)

The undersigned states:

McClatchy Newspapers in and on all dates herein stated was a corporation, and the owner and publisher of The Fresno Bee.

The Fresno Bee is a daily newspaper of general circulation now published, and on all-the-dates herein stated was published in the City of Fresno, County of Fresno, and has been adjudged a newspaper of general circulation by the Superior Court of the County of Fresno, State of California, under the date of November 22, 1994, Action No. 520058-9.

The undersigned is and on all dates herein mentioned was a citizen of the United States, over the age of twenty-one years, and is the principal clerk of the printer and publisher of said newspaper; and that the notice, a copy of which is hereto annexed, marked Exhibit A, hereby made a part hereof, was published in The Fresno Bee in each issue thereof (in type not smaller than nonpareil), on the following dates.

March 09-16-2011

I certify (or declare) under penalty of perjury that the foregoing is true and correct.

Dated

MARCH

10, 2011

FRESNO UNIFIED SCHOOL DISTRICT

ATTN: ACCOUNTS PAYABLE

TULARE & M STREETS

FRESNO, CA 93721

PROOF OF PUBLICATION

COUNTY OF FRESNO STATE OF CALIFORNIA

EXHIBIT A.

PUBLIC NOTICE

#39360

FRESNO UNIFIED SCHOOL DISTRICT

Notice To Bidders
RFQ No. 110327

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Lease Leaseback Services

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March 16, 2011

I certify (or declare) under penalty of perjury that the foregoing is true and correct.

Dated MARCH 16, 2011

PRE-BID CONFERENCE

DISTRICT ADDRESS	LOCATION	CONTACT PERSON
Fresno Unified School District Purchasing Department 4498 North Brawley Avenue Fresno, California 93722	Purchasing Office 4498 North Brawley Avenue Fresno, California 93722 559-457-3468	Marisa Thibodeaux 4498 North Brawley Avenue Fresno, California 93722 559-457-3468

Bid No. 110327

RFQ Lease Leaseback Service

DATE & TIME: March 23, 2011 @ 9:00 A.M.

VENDOR SIGN-IN BELOW

COMPANY NAME	COMPANY ADDRESS	EMAIL / CONTACT PERSON	PHONE #	FAX #
Harris Construction	5286 E. Home Ave. Fresno, CA 93727	msperic@harrisconstruction.com	559-251-0301	
FUSD Facilities	4600 W. Brawley Fresno	Michna Spencer Nancy Anderson Lisa LeBlanc @fresno.univ.ca.gov	4573703	
DMG Construction	1286 W. Stuart Ave. Fresno, CA 93711	info@dmgconst.com Marty Greenwald	449-1400	449-1144
LC Nelson	3400 McCall Av S100 Selma, 93662	mlewis@lcnelson.com Kawis Nelson	896-1443	896-8609
Seville Construction Services	25 HUGHS AVE SUITE 210 PASADENA, CA 91103	SMILL@sevilles.com SARA HILL	626-204-0800	

PRE-BID CONFERENCE

DISTRICT ADDRESS	LOCATION	CONTACT PERSON
Fresno Unified School District Purchasing Department 4498 North Brawley Avenue Fresno, California 93722	Purchasing Office 4498 North Brawley Avenue Fresno, California 93722 559-457-3468	Marisa Thibodeaux 4498 North Brawley Avenue Fresno, California 93722 559-457-3468

Bid No. 110327

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DATE & TIME: March 23, 2011 @ 9:00 A.M.

VENDOR SIGN-IN BELOW

COMPANY NAME	COMPANY ADDRESS	EMAIL / CONTACT PERSON	PHONE #	FAX #
ORAC E. MICHAEL	21128 Sentinel Dr. Woodlake Ca 93286	Steve @ michaemc.com	559 564-5010	559 564-5010
BUSH.	518 N. Redington St. Hanford, CA 93230	manderson@bushconstruction Mike Anderson	559 564-1575	559 564-1571
Bush	518 N. Redington St. Hanford, CA 93230	J. GUTIERREZ & BUSH CONSTRUCTION.NET	559 564-1575	559 564-1571
Turner Construction	1320 W. Shaw Suite 153 Fresno CA 93710	bdwense@tcco.com	559.228.2282	
MARK LILSON CONSTRUCTION	579 E CUNTON FRESNO, CA 93727	MARK@MARKLILSON- CONSTRUCTION.COM	559 348 0421	348-0471

PRE-BID CONFERENCE

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Fresno Unified School District Purchasing Department 4498 North Brawley Avenue Fresno, California 93722	Purchasing Office 4498 North Brawley Avenue Fresno, California 93722 559-457-3468	Marisa Thibodeaux 4498 North Brawley Avenue Fresno, California 93722 559-457-3468

Bid No. 110327

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DATE & TIME: March 23, 2011 @ 9:00 A.M.

VENDOR SIGN-IN BELOW

COMPANY NAME	COMPANY ADDRESS	EMAIL / CONTACT PERSON	PHONE #	FAX #
Gilbane Co.	101 Parkshore St. 100 Folsom, CA 95630	kharns @ gilbane.com Ken Harns	858-213-4031	916-932-2001
Fortune Rethliff General Const. Inc.	352 W. Bedford #107 Fresno, Ca 93711	A Fortune SR @ FortuneRethliff.com	559-432-1306	559-432-2878
Jondt Construction	3860 Gateway Oaks Sacramento CA 95833	jmaliszewski@scndt.com Joe Maliszewski	916-830-8000	916-830-8099
Kitchell	1344 Tulare St, #301 Fresno, CA 93721	rraminger@kitchell.com Randy Ramingier	559-263-9660	559-263-9661
BMV Construction Group, INC.	5493 E. Olive Ave Fresno, CA. 93727	ERIC Bower ebower@bmvincan	243-4200	222-2380

PRE-BID CONFERENCE

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Fresno Unified School District Purchasing Department 4498 North Brawley Avenue Fresno, California 93722	Purchasing Office 4498 North Brawley Avenue Fresno, California 93722 559-457-3468	Marisa Thibodeaux 4498 North Brawley Avenue Fresno, California 93722 559-457-3468

Bid No. 110327

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DATE & TIME: March 23, 2011 @ 9:00 A.M.

VENDOR SIGN-IN BELOW

COMPANY NAME	COMPANY ADDRESS	EMAIL / CONTACT PERSON	PHONE #	FAX #
ECHO PACIFIC CONSTRUCTION	1230 Simpson Way ESCONDIDO, CA.	HAMILGABLE@ECHO.PACIFIC.COM HENRY HAMILGABLE	619-865-5124	
P.L. CRANFORD CONSTRUCTION CO INC	556 E WILSON AVE TULARE, CA 93274	bencodcranfordconstruction.com BEN CRANFORD	559.686.8547	559.686.4075
Woodhams Construction Inc.	3097 Willow Ave. #23 Clovis, CA 93612	office@woodhamsconstruction.com Stacy Novella	559-291-5884	559-291-1753
Davis Moreno Constructors Inc	4720 N. Blith Fresno Co. 93722	JL Davis@mcw.ca	559 275-9570	275-9520
SEALS/BIEBLE GENERAL CONTRACTORS	9410 W. PLACEN AVE. VISALIA, CA 93291	nseals@seals-bieble.com	559.651.4040	559.651.4145

PRE-BID CONFERENCE

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Fresno Unified School District Purchasing Department 4498 North Brawley Avenue Fresno, California 93722	Purchasing Office 4498 North Brawley Avenue Fresno, California 93722 559-457-3468	Marisa Thibodeaux 4498 North Brawley Avenue Fresno, California 93722 559-457-3468

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RFQ Lease Leaseback Service

DATE & TIME: March 23, 2011 @ 9:00 A.M.

VENDOR SIGN-IN BELOW

COMPANY NAME	COMPANY ADDRESS	EMAIL / CONTACT PERSON	PHONE #	FAX #
C.T. Brayton & Sons, Inc.	1804 Jackson Ave. Escalon, CA. 95320	jhodge@ctbrayton.com	(209) 838-7388	(209) 838-3960
VANANED CONSTRUCTION SERVICES, INC.	514 E. Clinton Way	dashaidt@vcs-inc.net Doug Scheidt	559-903-0049 559-455-1700	559-445-1711
ROEBELEN CONTRACTING	1241 HAWKS FLIGHT COURT EL DORADO HILLS, CA 95762	KARL@ROEBELEN.COM	916-939-4000 209-861-1324	916-939-2927
TRUMET CONSTRUCTION	1025 HOLLAND AVE CANIS, CA 93612	TYSON@TRUMET-CONSTRUCTION.COM	(559) 294-9500	(559) 294-9200
BVI Const. Inc.	1610 East Front St. Selma, CA 93662	Cheryl@bviprojects.com	559-896-6450	559-896-6556

PRE-BID CONFERENCE

DISTRICT ADDRESS	LOCATION	CONTACT PERSON
Fresno Unified School District Purchasing Department 4498 North Brawley Avenue Fresno, California 93722	Purchasing Office 4498 North Brawley Avenue Fresno, California 93722 559-457-3468	Marisa Thibodeaux 4498 North Brawley Avenue Fresno, California 93722 559-457-3468

Bid No. 110327

RFQ Lease Leaseback Service

DATE & TIME: March 23, 2011 @ 9:00 A.M.

VENDOR SIGN-IN BELOW

COMPANY NAME	COMPANY ADDRESS	EMAIL / CONTACT PERSON	PHONE #	FAX #
Showtime Concrete	22356 Masters Dr. Friant, CA 93826	Showtime Concrete Felix showtimeconcrete@hotmail.com	559-352-9690	559-322-5963
Hilly Houl		Bill	559-442-4884 559-905-4884	559-442-4884
HARRIS Construction	5286 E Home Ave Fresno CA	Jim Holman jholman@harris construction.com	559-251-0301	559 251-8645
SOLTEK PACIFIC	1080 HOWARD CLAVIS, CA	RICKS@ SOLTEK PACIFIC.COM	559 294- 7101	294-7367



BID RECEIPT LOG

BUYER:

Marisa Thibodeaux

BID # & TITLE:

RFQ 110327 - Lease Leaseback Services

BID OPENING DATE & TIME:

April 6, 2011 at 2:01 P.M.

TOTAL NUMBER OF BIDS RECEIVED: _____

TOTAL NUMBER OF PIECES: _____

Company Name	# of Pieces	Received by	Date	Time
DMV Construction Group, Inc.	1	JP	4/5/11	10:43 A.M.
Chal & Micham, Inc.	2	JP	4/5/11	11:58 A.M.
DMG Construction, Inc.	2	JP	4/5/11	12:41 pm
David A. Buch, Inc.	1	JP	4/6/11	8:14 am
Sundt Construction	1	JP	4/6/11	8:18 am
Seward L. Schroeder Construction	1	JP	4/6/11	8:26 am

Presented by
Sequoia District

BID RECEIPT LOG

BUYER:

Marisa Thibodeaux

BID # & TITLE:

RFQ 110327 - Lease Leaseback Services

BID OPENING DATE & TIME:

April 6, 2011 at 2:01 P.M.

TOTAL NUMBER OF BIDS RECEIVED: _____

TOTAL NUMBER OF PIECES: _____

Company Name	# of Pieces	Received by	Date	Time
Kitchell	1	Vickie Runyan	4/6/11	8:48 am
Seals/Biehle Inc.	2	RP	4/6/11	8:49 am
Echo Pacific Construction Inc.	1	RP	4/6/11	9:11 am
C.T. Brayton & Sons	1	RP	4/6/11	9:46 am
Turner Construction Company	1	RP	4/6/11	9:46 am
BVT Construction, Inc.	1	RP	4/6/11	9:52 am

Frederick Unified
School District

BID RECEIPT LOG

BUYER:

Marisa Thibodeaux

BID # & TITLE:

RFQ 110327 - Lease Leaseback Services

BID OPENING DATE & TIME:

April 6, 2011 at 2:01 P.M.

TOTAL NUMBER OF BIDS RECEIVED: _____

TOTAL NUMBER OF PIECES: _____

Company Name	# of Pieces	Received by	Date	Time
R.L. Crawford Construction Co., Inc.	1	RP	4/6/11	10:37 am
Woodhams Construction, Inc.	1	RP	4/6/11	10:44 am
Harvie Construction Co., Inc.	1	SS	4/6/11	11:02 AM
Fortune/Ratiff General Contractors	1	RP	4/6/11	11:31 am
Mark Wilson Constr Co.	1	gm	4-6-11	11:44
Zumwalt Construction	1	gm	4-6-11	11:44

Fresno Unified
School District

BID RECEIPT LOG

BUYER:

Marisa Thibodeaux

BID # & TITLE:

RFQ 110327 - Lease Leaseback Services

BID OPENING DATE & TIME:

April 6, 2011 at 2:01 P.M.

TOTAL NUMBER OF BIDS RECEIVED: _____

TOTAL NUMBER OF PIECES: _____

Company Name	# of Pieces	Received by	Date	Time
Lewis C. Nelson & Sons	1	gpr	4-6-11	11:47
Soltek Pacific Construc Co.	1	gpr	4-6-11	12:14
Roebbelen	1	Sarah Garcia	4-6-11	1:19
Dunham Construction Co. Inc.	1	JS	4/6/11	1:40 p.m.
Davis Moreno Construction	1	JS	4/6/11	1:39 p.m.
Forcum/Mackey Construction	2	R	4/6/11	1:46 pm

**FRESNO UNIFIED SCHOOL DISTRICT
BOARD AGENDA ITEM**

AGENDA SECTION <i>(Check Box Below)</i>			
A CONSENT	B DISCUSSION	C RECEIVE	RECOGNIZE/ PRESENT
	X		

AGENDA ITEM: A-7

Board Meeting Date: May 25, 2011

ACTION REQUESTED: <i>(Adopt, Approve, Ratify, Discuss, Receive, etc.)</i>	Approve
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TITLE AND SUBJECT: Award of Request for Qualifications #110327, Lease-Leaseback Services

DESCRIPTION/DISCUSSION: Included in the Board binders is information on Request for Qualifications (RFQ) #110327, to provide a pool of qualified contractors to provide lease-leaseback services to the district. The lease-leaseback project delivery method is allowed under Education Code Section 17406. The establishment of this list will allow the district to negotiate a project with any of the qualified contractors; a resulting lease-leaseback agreement will then be presented to the Board for approval. Twenty-eight (28) firms requested the RFQ and twenty-four (24) Statements of Qualifications were received. Responses were evaluated on each firm's ability to meet or exceed the requirements set forth in the RFQ.

Based on an extensive review, staff recommends approval of the following fourteen (14) respondents to provide lease-leaseback services, on an as-needed basis, for a three (3) year period:

BMV Construction	(Fresno, Ca.)
BVI Construction, Inc.	(Selma, Ca.)
David A. Bush, Inc.	(Hanford, Ca.)
DMG Construction, Inc.	(Fresno, Ca.)
Fortune/Ratliff General Contractors	(Fresno, Ca.)
Harris Construction	(Fresno, Ca.)
Kitchell	(Fresno, Ca.)
Lewis C. Nelson and Sons	(Selma, Ca.)
Oral E. Micham, Inc.	(Woodlake, Ca.)
R.L. Crawford Construction Company	(Tulare, Ca.)
Seals/Biehle Inc.	(Visalia, Ca.)
Soltek Pacific Construction Company	(Clovis, Ca.)
Turner Construction	(Fresno, Ca.)
Zumwalt Construction	(Fresno, Ca.)

A copy of the information packet is available for review in the Purchasing office.

District Goals: Approval of this agenda item addresses each of the four Fresno Unified School District Goals for 2008-2013 in that it supports student success through operational excellence.

FINANCIAL SUMMARY: The recommended action has no financial impact. Funding will be established on a project by project basis.

PREPARED BY: Paul Rosencrans,
Executive Director, Purchasing
(Signature Required)

DIVISION: Operational Services
PHONE: 457-3460

DIVISION APPROVAL: Karin Temple,
Assistant Superintendent, Operational Services
(Signature Required by Associate Superintendent)

**SUPERINTENDENT
APPROVAL:**